

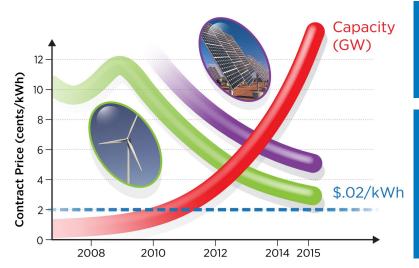
H2@Scale: Opportunities for Hydrogen as an Energy Intermediate

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Changing Energy System

- Falling renewable costs
- Low cost, intermittent renewable electrons
- Energy policy
- Increased electrification



Zero Emission Vehicles

2016 ZEV Action Plan toward 1.5 million ZEVs by 2025

https://www.gov.ca.gov/docs/2016_ZEV_Action_Plan.pdf

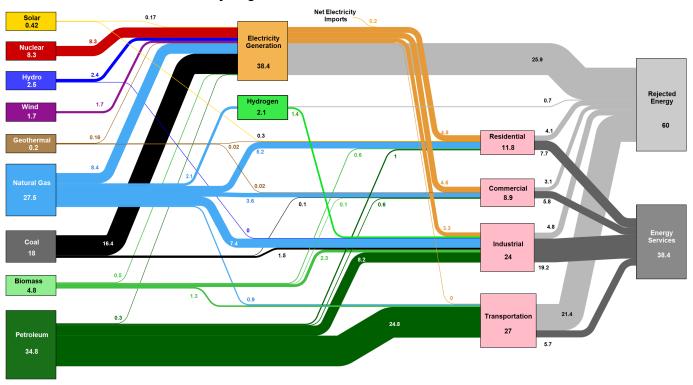
Renewable Portfolio Standards

Senate Bill 100, signed by Gov. Edmund G. Brown, Jr. codifies 60% by 2030 & 100% by 2045 http://www.energy.ca.gov/renewables/

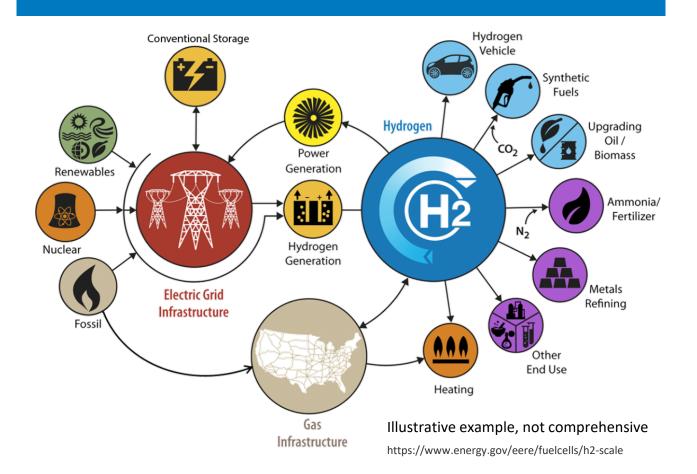
Hydrogen in Today's Energy System

2014 Estimated U.S. Annual Energy Use - Hydrogen Contributions Broken Out ~ 98 Quads





H2@Scale Opportunity



Serviceable Consumption Potential

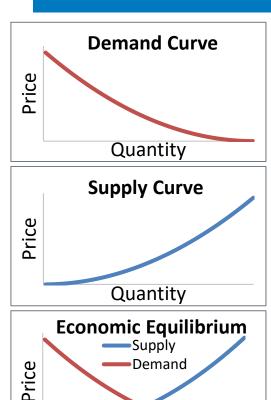
Serviceable
Consumption
Potential of
hydrogen market by
2050 is >9X.

Other applications are possible based on technology and policy growth as well as smaller applications

Application	Serviceable Consumption Potential	2015 Market for On-Purpose H2
	(MMT/yr)	(MMT/yr)
Refineries and the chemical processing industry (CPI) ^a	8	6
Metals	.5 12	0
Metals Ammonia Biofuels Preliminary Result	4	3
Biofuels	4	0
Synthetic fuels and chemicals	14	1
Natural gas supplementation	10	0
Seasonal energy storage for the electricity grid	15	0
Industry and Storage Subtotal	67	10
Light-duty fuel cell electric vehicles (FCEVs)	21	0
Medium- & Heavy-Duty FCEVs	8	0
Transportation Fuel Subtotal	29	0
Total	96	10

Definition: The Serviceable Consumption Potential is the estimated market size constrained by the services for which society currently uses energy, real-world geography, system performance, and by optimistic market shares but not by economic calculations.

Economic Potential Methodology: Market Equilibrium



Quantity

Demand Curve: how much are consumers willing and able to pay for a good?

Supply Curve: threshold prices showing how much are producers willing and able to produce at each?

Economic Equilibrium: Quantity where demand price is equal to the supply price.

- No excess supply or demand.
- Market pushes price and quantity to equilibrium. 1 6

pproach to Microeconomic Analysis. Wiley Finance escribed in Schwartz, Robert A. *Micro Markets A*

Economic Potential: Limitations and Caveats

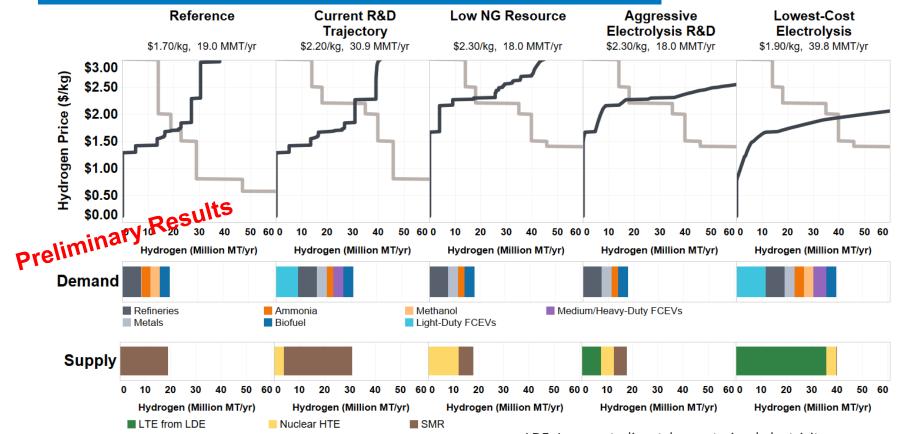
- Market equilibrium methodology and market size estimates in 2050
 - Transition issues such as stock turnover are not considered
- New policy drivers, such as emission policies, are not included either for hydrogen or the grid
- Technology and market performance involve many assumptions about adjacent technologies
- Demand analysis is limited to sectors that could be forecast for the foreseeable future
 - Hydrogen use to convert biomass based only on renewable fuel standard demands
 - Hydrogen for industrial heat is not included
 - Single price point only for all fuel cell vehicle estimates
- Potential long-term production technologies (e.g., photo-electrochemical) not included
- Estimates of delivery costs were standardized and without location specificity
- Economic feedback impacts are not considered
- Competing technologies (both for markets that use hydrogen and for resources to generate hydrogen) are addressed in a simplified manner only

Economic Potential: Five National Scenarios

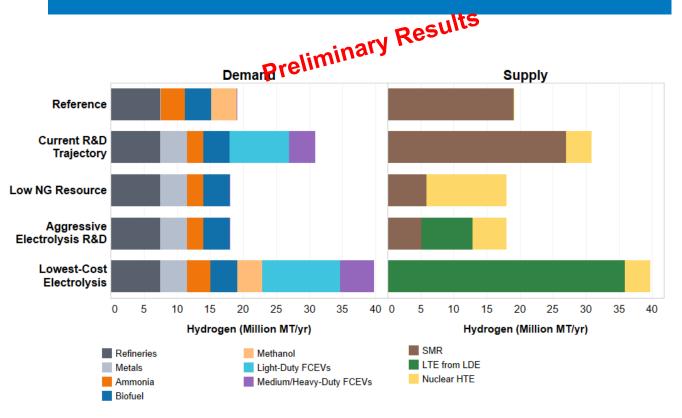
Scenario Name	Reference	Current R&D Trajectory	Low NG Resource	Aggressive Electrolysis R&D	Lowest-Cost Electrolysis
Natural gas prices	Reference		Higher		
HTE costs	Current	Improvements			
LTE capital costs	Current	Current trajectory		Improvements	Optimistic assumptions
LDE market assumption	Available at retail price		Between retail and wholesale	Wholesale price	
Distribution for FCEVs	Current	Cost targets met			
Metals demand	Market competition	Premium for hydrogen			

Key differences in scenarios: 1) natural gas price assumption, 2) distribution costs, 3) electrolyzer cost assumption, 4) electrolyzers' access to grid service markets, and 5) increased price point in metals industry

Economic Potential Results

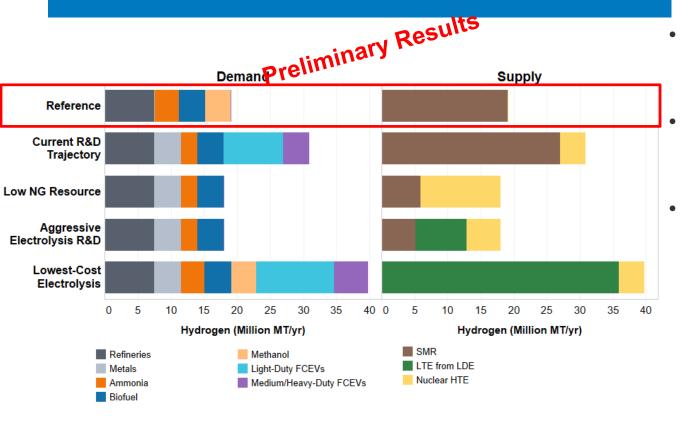


Economic Potential Results



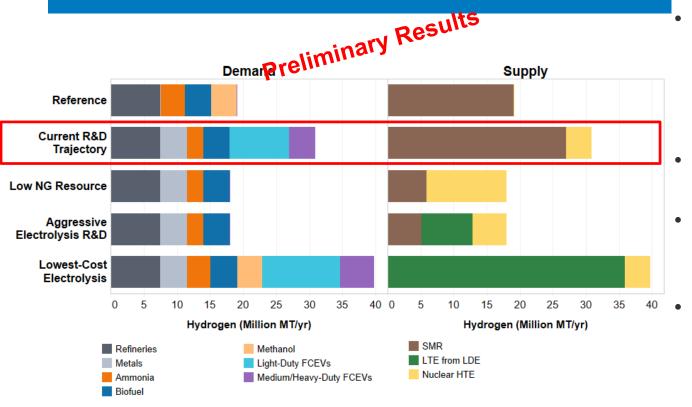
The economic potential of hydrogen demand in the U.S. is 1.8-4X current annual consumption.

Reference Scenario



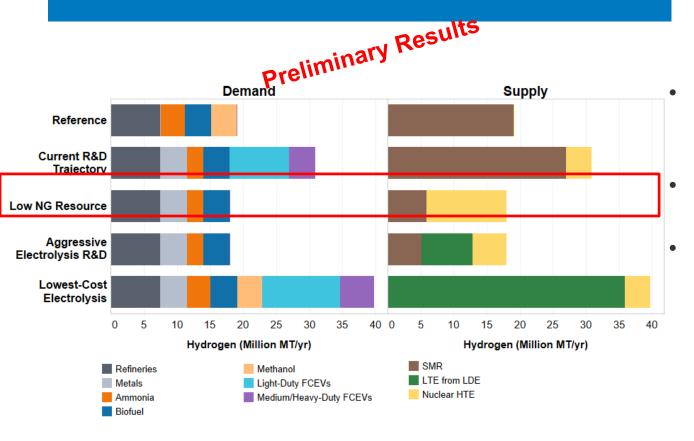
- Refineries and ammonia demands based on growing markets Biofuels demand limited to Renewable Fuels Standard
- No advancement in electrolysis, fuel cells, and hydrogen distribution technologies. SMR continues to dominate of supply. FCEVs do not penetrate markets.

Current R&D Trajectory Scenario



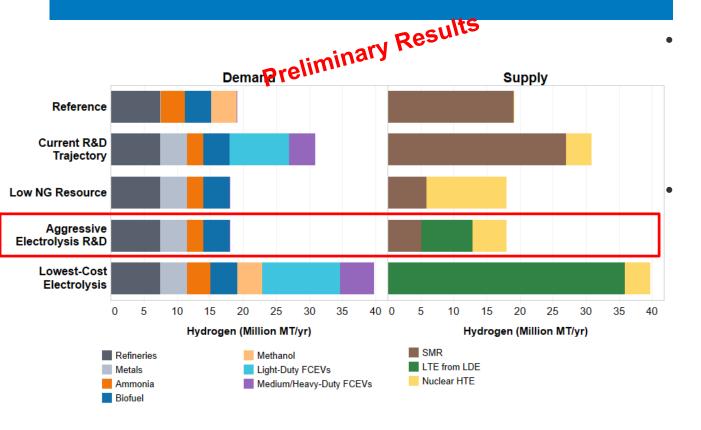
- Low natural gas prices and reduced delivery costs for FCEVs; thus, higher penetrations of FCEVs
- About 10% of U.S. nuclear generation to H₂
- Increased willingness to pay for H2 for metals refining
 - Biofuels demand limited to Renewable Fuels
 Standard

Low Natural Gas Resource Scenario



- Higher natural gas prices than reference scenario
- Thus, negligible growth in hydrogen demand
- Only economic demands: refining, ammonia, biofuels

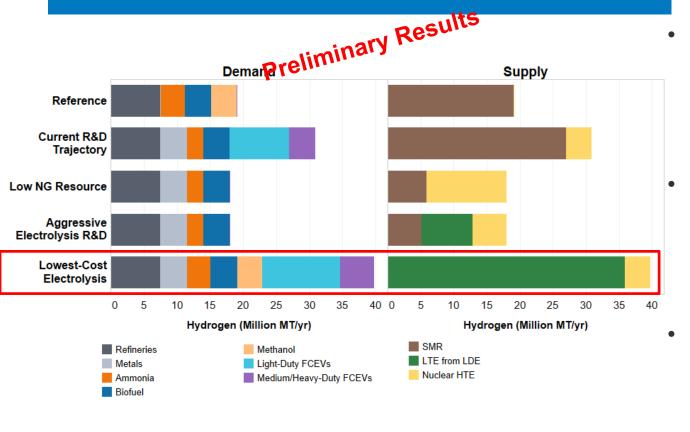
Aggressive Electrolysis R&D Scenario



Low-Temperature
electrolyzer (LTE)
purchase cost reduced
to \$200/kW & reduced
electricity adder
Electrolytic bydrogen

Electrolytic hydrogen share increase

Lowest-Cost Electrolysis Scenario



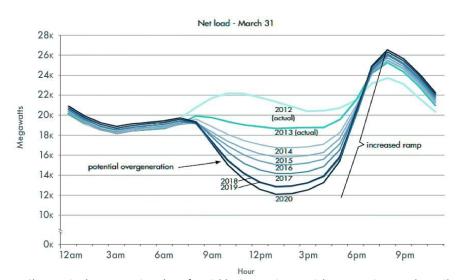
Low-Temperature electrolyzer (LTE) purchase cost reduced to \$100/kW & no electricity price adder

Electrolytic hydrogen less costly than steam methane reforming because of aggressive R&D and high NG prices

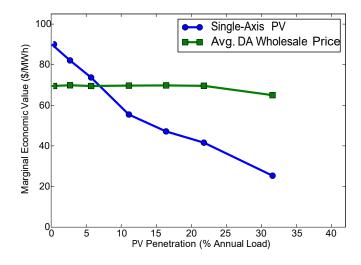
Larger ammonia and chemicals opportunities than other non-reference scenarios

Low-Cost, Dispatch-Constrained Electricity

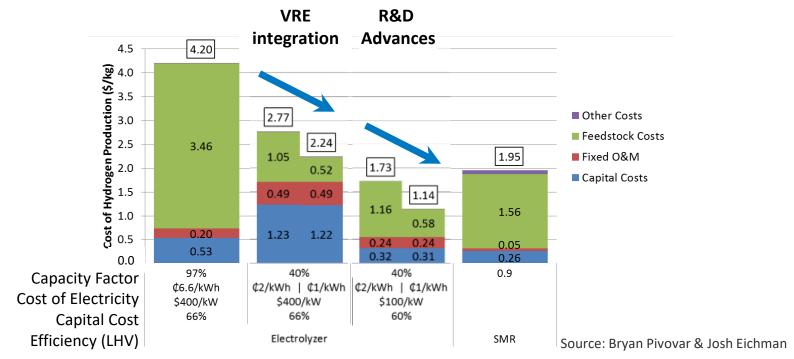
As renewable penetration increases, overgeneration and transients become larger concerns.



The economic value of renewable electricity generation decreases significantly with increasing penetration. Causes risk of RE deployment being limited.

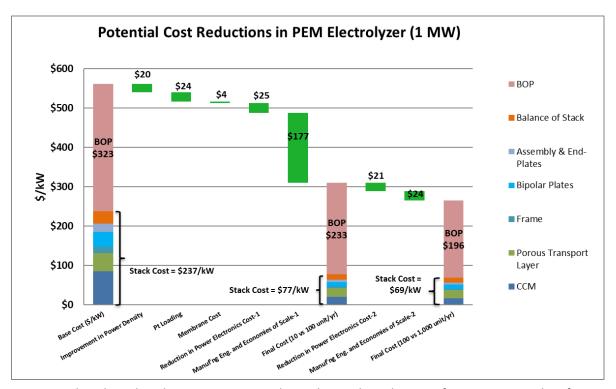


Low-Cost, Variable Electricity Could Be Source for Low-Cost Hydrogen with Low-Capital Electrolyzers



The combination of low-cost, dispatch-constrained electricity and low-capital electrolyzers could be competitive. NREL

Potential Cost Reductions for Low-Temperature Electrolyzers



- Requires manufacturing engineering development
- R&D brings down some costs
- Caveat: Balance of Plant cost estimates are not rigorous

Mayyas, Ahmad, Mark Ruth, Bryan Pivovar, Guido Bender, Keith Wipke. Manufacturing Cost Analysis for Proton Exchange Membrane Water Electrolyzers (2019). NREL/TP-6A20-72740. https://www.nrel.gov/docs/fy19osti/72740.pdf

Summary of Key Conclusions

- Hydrogen's serviceable consumption potential in the U.S. (not constrained by economics) is >9X current annual consumption.
- The economic potential of hydrogen demand in the U.S. is 1.8-4X current annual consumption.
 - Range across 5 scenarios developed using a variety of economic and R&D success assumptions
- Hydrogen production & utilization technology R&D or other market drivers are needed to achieve those potentials. Key opportunities:
 - Reducing electrolyzer capital costs while maintaining or increasing flexibility
 - R&D targets need to be met for utilization technologies: fuel cell electric vehicles, metals production, biofuels, synthetic fuels/chemicals

Thank You

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www.nrel.gov

Additional information on H2@Scale can be found at:

https://www.hydrogen.energy.gov/pdfs/review18/h2000_pivovar_2018_o.pdf https://www.hydrogen.energy.gov/pdfs/review19/sa171_ruth_2019_o.pdf http://energy.gov/eere/fuelcells/downloads/h2-scale-potential-opportunity-webinar

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